

OMAR K. ZUREIKAT, MBA

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~Currently reside in Haslet, TX~

SEASONED FINANCIAL STRATEGIST AND LEADERSHIP PROFESSIONAL

Experienced and widely acknowledged senior professional in accounting and financial management, boasting over 17 years of advancing expertise in finance and operations across both startup ventures and multinational corporations with multi-billion-dollar turnovers. Proficient in creating and executing financial processes and controls that enhance efficiency, optimize business functions, and elevate overall profitability. Skilled in devising strategic plans with tangible milestones for short-term and long-term budgeting and forecasting, coupled with exceptional analytical capabilities and financial planning acumen. Established as a global collaborator and recognized financial authority, with a history of steering transformative change through innovative and strategic thought leadership.

AREA OF EXPERTISE

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|--|----------------------------------|
| √ Budgeting & Forecasting | √ Mergers and Acquisitions (M&A) |
| √ Cost Management | √ Process Improvement |
| √ Financial Planning and Analysis (FP&A) | √ Risk Management |
| √ Financial Reporting & Compliance | √ Stakeholder Engagement |
| √ Financial Strategy | √ Strategic Collaborations |
| √ Internal Controls | √ Treasury Management. |

PROFESSIONAL EXPERIENCE

DIRECTOR OF FINANCE & ACCOUNTING | Permanent Position | Durant, OK |
CHOCTAW GLOBAL, LLC.

Aug 2020 - Present

The Choctaw Nation of Oklahoma (CNO) created Choctaw Global to be its diversity arm in terms of industry and geographic scope. Global serves as a holding company for a family of businesses involved in government contracting, commercial, and investment activities comprised of both SBA-certified Tribal 8(a) and Small Disadvantaged companies.

Reporting to the Chief Executive Officer (CEO) with a focus on the development of organizational financial structures that align with the organizations strategic goals & initiatives and ensuring compliance with all relevant regulations to support the organization's continued success.

- Developed comprehensive monthly, annual, and strategic planning reports integrating thorough comparative analysis, trend identification, and Key Performance Indicator (KPI) analysis. These reports provided actionable insights crucial for informed decision-making and strategic planning initiatives.
- Implemented a thorough overhaul of financial reporting and processes, establishing a robust system that significantly reduced turnaround time for month-end close while enhancing financial transparency. This initiative streamlined operations and ensured accuracy in financial reporting.
- Pioneered monthly program reviews to evaluate effectiveness and drive continuous improvement initiatives. Additionally, oversaw meticulous tracking and auditing of revenue and expenses across all business verticals, ensuring alignment with organizational goals and regulatory compliance.
- Successfully identified and secured an additional \$1.5 million in revenue through comprehensive contract assessments and performance analyses. This meticulous financial scrutiny and strategic renegotiation bolstered the organization's financial stability and growth trajectory.
- Collaborated with auditing agencies to assess revenue and cost recognition practices, implementing GAAP-compliant methods. Early adoption of various GASB regulations resulted in capturing additional revenue, bolstering Net Income by \$4 million, and ensuring regulatory compliance.
- Managed the organization's daily cash flow, ensuring adequate liquidity for meeting short-term obligations and effectively allocating surplus funds. Conducted thorough review, audit, and oversight of Accounts Receivables and Accounts Payable to maintain liquidity for a rolling 90 days, minimizing financial risks.
- Provided oversight of budget planning and forecasting across diverse areas, including manufacturing services, government contracting services, staffing services, investment, architectural services, and corporate divisions. Collaborated with department heads to align financial goals and maintain a unified financial strategy driving organizational success.

HEALTH MANAGEMENT SYSTEMS (HMS)

Health Management Systems, a part of Gainwell Technologies, are leading providers of technology solutions to the administration and operations of health and human services programs around the global.

Led several change management and process initiatives and programs, focused on IT division improvements, financial planning, capital expenditures, and procurement.

- Spearheaded strategic enhancements to financial reporting procedures, resulting in a remarkable 28% improvement in ROI performance. By streamlining calculation processes, I facilitated a more efficient and precise financial assessment, empowering informed decision-making.
- Led extensive restructuring, implementing an innovative framework to boost efficiency and streamline data integration across departments. Resulted in significant cost reduction of \$450k while enhancing agile decision-making.
- Developed and implemented sophisticated financial models capable of assessing diverse scenarios, analyzing investment opportunities, and providing invaluable support for strategic decision-making processes. These models served as pivotal tools in driving informed and data-driven decisions.
- Conducted in-depth analysis of financial performance, meticulously identifying trends, variances, and key performance indicators. By providing actionable insights, I facilitated an annual cost reduction of \$600 thousand, contributing to improved financial health and operational efficiency.
- Proactively evaluated and mitigated financial risks by identifying potential threats and formulating robust strategies to safeguard the organization's financial well-being. This proactive approach ensured resilience in the face of uncertainties, strengthening the organization's financial position.

SENIOR FINANCE MANAGER & FP&A | Contract Position | Plano, TX |

Feb 2017 – Jul 2019

V-SOFT CONSULTING

V-Soft Consulting Inc. is a global information technology consulting group offering innovation solutions, AI, infrastructure, and industry-leading agile practices to some of the largest and Fortune 100 organizations in the world.

Responsible for Toyota Motors of North America, a key client, leading financial management and planning functions within the customer's IT portfolio. Managing their IT budgets, project forecasts, monthly financial reporting, and oversight of their multiple division-level data structure. Led a six-person team of financial professionals to build competencies in leadership, analysis, and finance principles.

- Championed a culture of financial transparency and literacy organization-wide, leveraging expertise in business case development, value-capture analysis, and the implementation of advanced data capture techniques. These efforts yielded a remarkable 99% improvement in reporting accuracy, enhancing decision-making processes.
- Initiated and led strategic initiatives to assess and enhance financial performance, effectively communicating results to leadership. Through proactive analysis and insightful recommendations, I facilitated the identification and mitigation of variances, trends, risks, and data-driven indicators.
- Ensured meticulous documentation for portfolio management, meticulously tracking asset transfers, funding changes, and critical events to support Investment Counsel decision-making, thereby contributing to informed financial strategies.
- Orchestrated the development and management of the annual operating plan and quarterly forecasts, collaborating closely with senior leadership to identify cost-saving opportunities and bolster risk mitigation efforts. This collaborative approach resulted in a notable improvement in planning accuracy, achieving a commendable 97% rate.
- Conducted thorough analysis and seamlessly integrated best practices into business processes, undertaking ad-hoc analysis, use case development, and swift issue research and resolution. These initiatives culminated in substantial cost savings of \$18 million, underscoring my commitment to driving operational efficiency and financial optimization.

PRIOR ROLES

CEREBRUM HEALTH CENTERS | Sep 2016 – Feb 2017

Director of Finance | Permanent Position

DALLAS AIRMOTIVE | Aug 2015 – Aug 2016

Finance Manager | Permanent Position

DYNCORP INTERNATIONAL | Jun 2010 – Aug 2015

Finance Manager | Permanent Position | Jun 2010 – Aug 2015

EDUCATION

Master of Business Administration (MBA) | University of Phoenix

Bachelor of Science in Banking & Finance | University of Yarmouk, Jordan